

Lending & Investment Solutions Made Easy

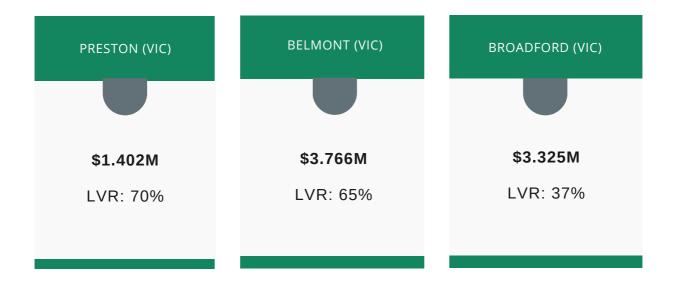
## Investor Mortgage Loans



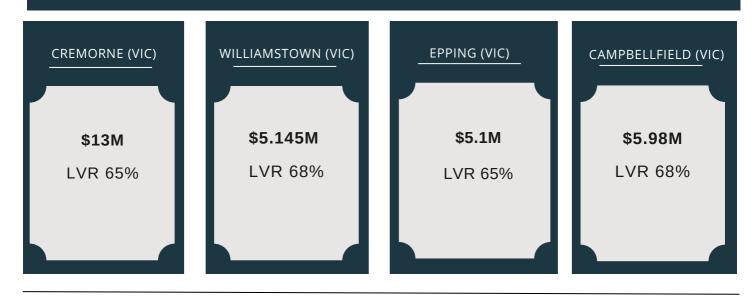
## SNAPSHOT OF CURRENT AND COMPLETED INVESTMENTS



#### RECENTLY MATURED INVESTMENTS



#### **UPCOMING INVESTMENTS OPPORTUNITIES**



#### ABOUT AUSTRALIAN PRIVATE MORTGAGES

Australian Private Mortgage has been working with brokers and borrowers since 2018.

We are a privately owned and operated company offering a unique range of First Mortgage lending solutions. Our service provides borrowers with a funding alternative to mainstream banks and second-tier lending institutions.

Our mission is to provide concise and independent advice to borrowing clients seeking prompt and convenient service.

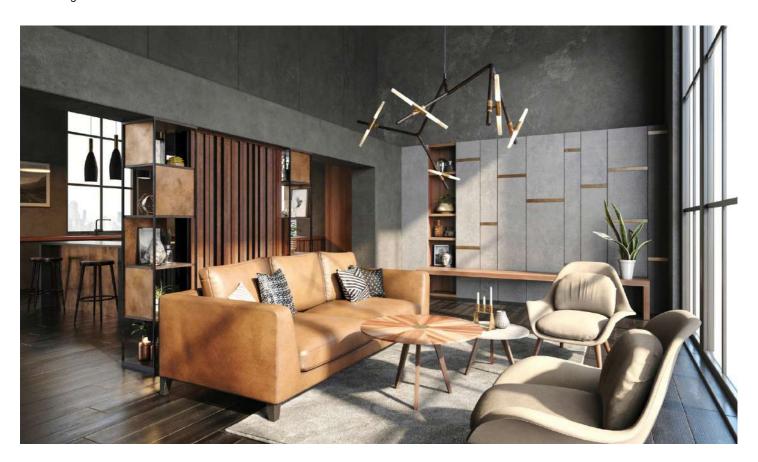
#### SPONSOR / GUARANTOR

Since its inception, APM has funded over \$220M in development funding – APM has provided diversified funding via residential/commercial developments, land subdivisions, unit developments, and land banking transactions.

Critical aspects of the APM funding model include a strong focus on the deal due diligence for all aspects of credit across both the sponsor's ability to support and exit their borrowing arrangements with APM and property security fundamentals – these robust attributes have been evident as APM has to date incurred no loss across any transactions.

#### INVESTMENTS FUNDAMENTALS

- · Robust borrower credit assessment via Investment Committee review
- · Experienced Lending and Investor Relations
- Exceptional portfolio performance for all settled transactions to date
- Solid transaction management incorporating external consultancy including tier-one Valuers and Quantity Surveyors on dealings
- Average LVR 66% Across the loan book





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## **CURRENT INVESTMENTS**



## EPPING (VIC) 8 NORTHPOINT DRIVE





## **AT A GLANCE**

**LVR:** 65%

TOTAL LEND: \$7.25M

Loan term | 12 months

Loan purpose | Construction of Warehouse

Development completed in 12 Months

Interest in advance

### **COMMENCEMENT DATE SEPTEMBER 2022**

## MELTON (VIC) 512-514 HIGH STREET





## **AT A GLANCE**

LVR: 69% (As If Complete)
Total Lend: \$6,855,400
Loan Term: 12 months

Loan Purpose: Construction of a Child Care Centre

Interest to be paid in advance to investors

## NORLANE (VIC) 3 CARNATION COURT





## **AT A GLANCE**

**LVR:** 70%

Total Lend: \$1,570,000 Loan Term: 12 months

Loan Purpose: Construction of 5 townhouses for retention purposes

**Sponsor:** Development group with strong net worth - Interest prepaid 12 months in advance to investors

### **COMMENCEMENT DATE OCTOBER 2022**

## COBURG (VIC)

## **6 NORRIS STREET**





## **AT A GLANCE**

**LVR:** 64%

**Total Lend:** \$5.200M **Loan Term:** 6 months

Loan Purpose: Construction of factories

**Sponsor:** Accountant

Interest to be paid in advance to investors 3 pre-sales representing 40% of peak debt

#### **COMMENCEMENT DATE FEBRUARY 2023**

## NOOSA HEADS (QLD)

24/12 - 14 SERENITY









## **AT A GLANCE**

**LVR:** 65%

TOTAL LEND: \$2.145M Loan term | 12 months

Loan purpose | Refinance / Strong Repeat

borrowers

### **COMMENCEMENT DATE MAY 2023**

## MELTON (VIC) 13 RAYMOND STREET





## **AT A GLANCE**

LVR: 65%

**TOTAL LEND:** \$1.368M **Loan term** | 10 months

Loan purpose | Equity Release for Commercial

**Development purposes** 

8.25% p.a.

## ANTICIPATED/COMPLETED JUNE 2023 RESERVOIR (VIC) 10 THACKERAY ROAD





## AT A GLANCE

**LVR:** 70%

TOTAL LEND: \$3.900M Loan term | 15 months

Loan purpose | Construction of 9 Townhouses

4 Presales totaling \$2.458M

8.75% p.a.

## COMMENCEMENT DATE JUNE 2023 ELTHAM (VIC) 25-31 BRISBANE STREET





## **AT A GLANCE**

**LVR:** 65%

Street, ELTHAM VIC 3095

TOTAL LEND: \$7.565M

Loan term | 12 months

Loan purpose | Purchase of 25 and 31 Brisbane

8.55% p.a.

## ANTICIPATED/COMPLETED JULY 2023 LANGWARRIN (VIC) 45 STAWELL STREET





## **AT A GLANCE**

LVR: 67%

TOTAL LEND: \$4.715M

Loan term | 15 months

Loan purpose | Construction of 13 Townhouses

12 Presales totaling \$6.011M

8.50% p.a.



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## RECENTLY MATURATED INVESTMENTS











## RECENTLY MATURED INVESTMENTS

#### COMPLETED/SETTLED FEBRUARY 2023

## PRESTON (VIC) 554 MURRAY ROAD





## **AT A GLANCE**

**LVR:** 70%

TOTAL LEND: \$1.402M Loan term | 12 months

Loan purpose | Purchase of land and

development of 4 townhouses
Refinance to a mainstream banker

## RECENTLY MATURED INVESTMENTS

ANTICIPATED/COMPLETED DATE MARCH 2023

## BELMONT (VIC)

367 - HIGH STREET





## **AT A GLANCE**

**LVR:** 68%

TOTAL LEND: \$5.25M

Loan term | 14 months

Loan purpose | Development of 19 high-end apartments (Freedom Apartments)

8.50% p.a.

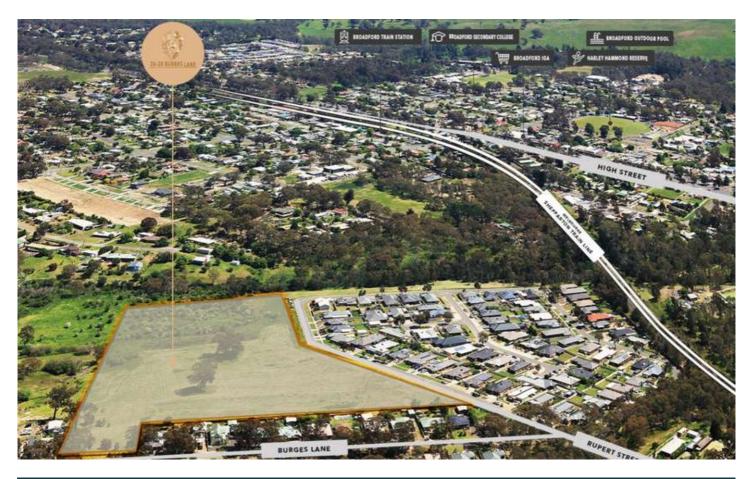
### RECENTLY MATURED INVESTMENTS

## **COMPLETED/SETTLED JUNE 2023**

## BROADFORD (VIC)

26-28 BURGES LANE





## **AT A GLANCE**

**LVR:** 37%

TOTAL LEND: \$3.325M Loan term | 9 months

**Loan purpose** | Land subdivision 77% of Peak debt land resales to date

8.75% p.a.



## COMPLETED/SETTLED SEPTEMBER 2021 RAVENHALL (VIC) 3 GEEHI WAY





## **AT A GLANCE**

**LVR:** 66.67%

TOTAL LEND: \$1.077M Loan term | 15 months

Loan purpose | Construction of 2 Factories

Development completed in 8 Months

Factory sold during construction for \$910K

Residual Debt refinanced to Bank Lender

8.50% p.a.

## EPPING (VIC) 34 DAVISSON STREET





## **AT A GLANCE**

**LVR:** 72%

TOTAL LEND: \$3.100M Loan term | 15 months

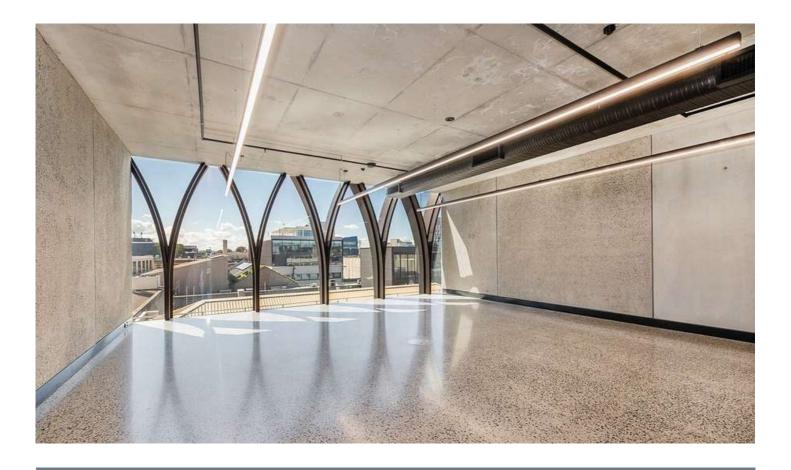
Loan purpose | Construction of 9 townhouses

Development completed in 12 Months

4 Presales totaling \$1.992M

## CREMORNE (VIC) 84 CUBITT STREET





## **AT A GLANCE**

**LVR:** 44.50%

TOTAL LEND: \$4.450M Loan term | 12 months

Loan purpose | Construction of an office complex

Residual Debt refinanced to a Bank Lender

## COMPLETED/SETTLED DECEMBER 2022

## MACLEOD (VIC) 61-63 BRAID HILL ROAD





## **AT A GLANCE**

**LVR:** 70%

TOTAL LEND: \$2.786M
Loan term | 12 months

**Loan purpose** | Land Refinance and Construction of 4 residential townhouse Development completed in 12 months. Residual Debt refinanced to a mainstream banker

## EPPING (VIC) LOT 761 JERSEY DRIVE





## **AT A GLANCE**

**LVR:** 65%

TOTAL LEND: \$3.500M Loan term | 12 months

Loan purpose | Construction of a commercial warehouse

Development completed in 12 Months Property leased for \$295,000 p.a.

Residual Debt refinanced to a Bank Lender

7.25% p.a.

## BORONIA (VIC) 279 DORSET ROAD









## **AT A GLANCE**

**LVR:** 65%

TOTAL LEND: \$1.800M Loan term | 12 months

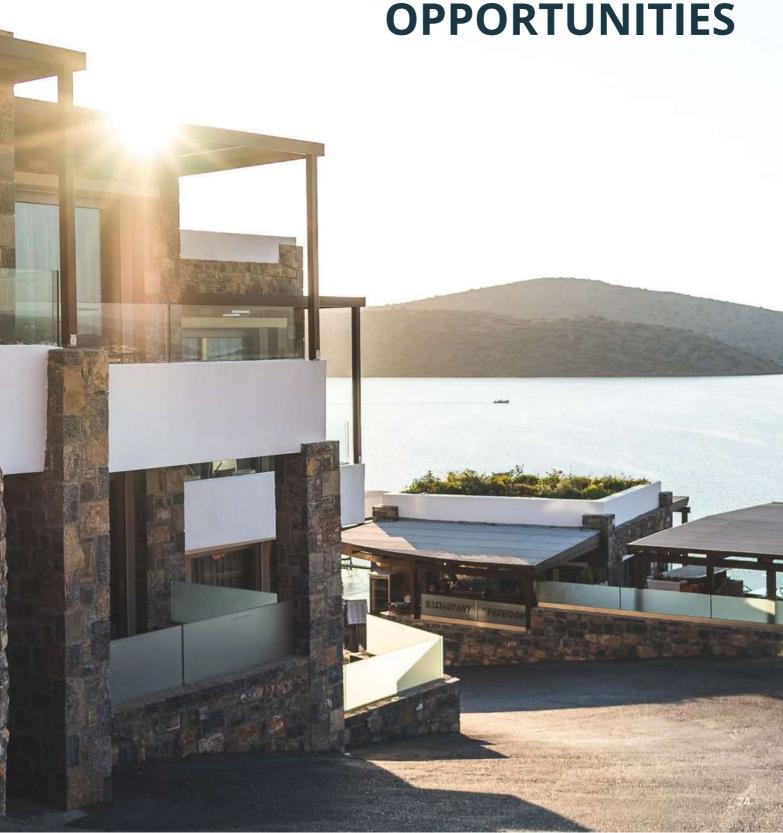
**Loan purpose** | Refinance and Construction of 5 residential Triple Storey townhouses Refinance to a mainstream banker

8.25% p.a.



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# UPCOMING INVESTMENTS OPPORTUNITIES



## ANTICIPATED SETTLEMENT MAY 2023 CREMORE (VIC) 70 CUBITT STREET





## **AT A GLANCE**

LVR: 65%

TOTAL LEND: \$13M

Loan term | 18 months

Loan purpose | Construction of Multi Storey
offfice complex / Repeat APM borrower

## COMMENCEMENT DATE JUNE 2023 WILLIAMSTOWN (VIC) 4-6 WELLINGTON PARADE





## **AT A GLANCE**

LVR: 68%

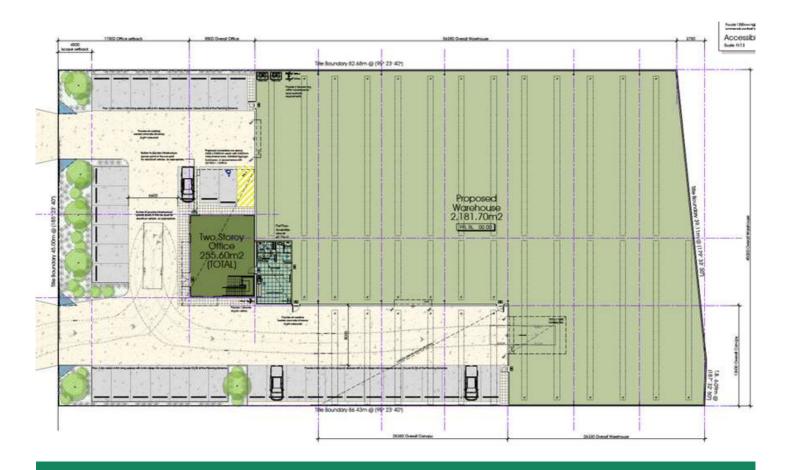
TOTAL LEND: \$5.145M
Loan term | 6 months

**Loan purpose** | Refinance and Equity Release against a modern four-storey mixed use building and provides 12 individual tenancies: two ground level retail units and 10 residential units across the first, second and third floors.

8.65% p.a.

## EPPING (VIC) LOT 31 OLDHAM STREET





## **AT A GLANCE**

LVR: 68%

TOTAL LEND: \$5.980M Loan term | 12 months

**Loan purpose** | Purchase of Lot 31 and construction of an Industrial Factory.

8.65% p.a.

## CAMPBELLFIELD (VIC) 7 TRANSIT DRIVE





## **AT A GLANCE**

**LVR:** 65%

TOTAL LEND: \$5.968M Loan term | 12 months

Loan purpose | Construction of large warehouse

8.75% p.a.



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